

Prospective Vendor/Supplier Profile Form

Company Name: _____ Date: _____

Address: _____

City: _____ Province/State: _____ Postal Code/Zip: _____

Website: _____

Company Owner: _____

Year Business Established: _____ # of Employees: _____

Geographical Service Area: _____

Insurance Carrier: _____

Check the description that best matches your company:

LLC Partnership Corporation Sole Proprietor

What type of vendor are you?

Domestic Manufacturer International Manufacturer Importer Distributor

Is your company affiliated with another company? Yes No

If yes, explain:

Has your company previously submitted information to Hi Signs? Yes No

If yes, what has changed?

(Developed new capabilities, markets, acquisitions, or attained a larger than expected volume growth?)

Comments:

Contact Information

Main Contact Name: _____ Title: _____

VP of Sales Name: _____

Address: _____

City: _____ Province/State: _____ Postal Code/Zip: _____

Phone Number: _____ Fax Number: _____

Email Address: _____

Are you a sales representative that represents multiple companies? Yes No

Product Information

Description of proposed product:

Proposed pricing to Hi Signs for products: USD CAD

Do you manufacture the product or distribute? If manufacturing, where are your facilities?

Is the product being imported? If so, from where?

If importing or manufacturing, who are your current distributors in Canada?

Product Information Continued

Description of product's competitive advantage: What products does it compete with? Why is yours better?

Description of how your product would fit, complement or enhance the current Hi Signs product lines:

Do you sell direct to end users?

Yes

No

If yes, please elaborate:

Business References

Do you currently provide your product or service to other distributors in Canada?

Yes

No

If yes, please list three distributor you have worked with in the last three years:

1. Company Name: _____

Contract Description: _____

Annual Volume Amount: _____

2. Company Name: _____

Contract Description: _____

Annual Volume Amount: _____

3. Company Name: _____

Contract Description: _____

Annual Volume Amount: _____